## COMOTION LICENSING PRODUCTS

### Husky FAST Start™

<table>
<thead>
<tr>
<th>WHO IS IT FOR?</th>
<th>WHAT IS IT?</th>
<th>WHY DO I WANT IT?</th>
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</thead>
</table>
| For UW spinoffs founded by the UW students, professors, and employees that developed the innovation | • Fair  
• Aligned  
• Standardized  
• Transparent  
• Well-tested — over 35 startups have benefitted | • Rapidly moves innovations to licensing in a fair, equitable manner  
• Aligns the goals of both parties using fair, benchmarked terms rather than seeking the ‘best’ terms for one party at the expense of the other  
• Fosters trust with an open, transparent, and understandable process  
• Shortens the negotiation timeline  
• Minimizes negotiation costs |

### License to existing company

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| For established companies and startups who want to strengthen their pipeline with UW technologies | • Adaptable template agreement resulting in over 200 licenses per year  
• Industry-accepted terms | • Terms are tailored to the circumstances of the existing company’s product and business  
• Can be exclusive or non-exclusive  
• CoMotion negotiators are experienced, creative and empowered to close the deal efficiently |

### Option to license

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| For potential licensees who want to hold their place in line | • Standard efficient agreement  
• Guaranteed access to license for an agreed upon time period  
• Includes right to evaluate | • Provides a prospective licensee a set amount of time to fully evaluate interest in a technology without risk of losing the technology to a rival |

### Evaluation license

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| For potential licensees who want to take UW technology for a test run | • Minimal negotiation  
• Short-term only  
• Opportunity for de-risking | • Low transaction costs allow companies to consider the fit of technology with their existing pipeline prior to establishing a license or option |

### Express digital content license

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| One-click agreement access for digital content | • Standard terms  
• Non-exclusive  
• Online marketplace  
• Many software and tools created at UW are available through these licenses | • Standard terms and conditions that allow for rapid licensing by companies or individuals, saving time for both the licensees and UW  
• Supports non-exclusive licenses and end-user agreements  
• Easy access — log on to the UW CoMotion Express Licenses site, select the product, fill in the information and click to agree |